

1. Story Telling:

The persona, Samira Frost is an event manager.

Her task is to manage the Event requests send by her customers , check the feasibility of conducting the event on the proposed time frame , and plan the event according to the requirements of the customer.

For Conducting an event , she has to keep track of various factors like ,venue, food catering services, venue decorators, transporters etc.

Hence, most of the time she find it challenging to keep track of all the factors for each and every event she plans.

And this also hinders her capability to take decision regarding the feasibility of conducting an event faster.

Thus, she is in search of an app that keeps track of all the activities she does while planning each and every event.

Segmentation : This app mainly aims to the Event Organizing Industries , or the industries that have event organizing departments.

Targeting : This app will server specifically to event organizers.

Positioning : This app will help in keeping track of all the activities that is done during planning an event , it will also show real time status of each activity.

2. Create a Persona using a template

Name:



Samira Frost

Job Responsibilities (Main tasks and frequency):

- Communicating, maintaining and developing client relationships
- Managing supplier relationships
- Being responsible for all project budgets from start to finish.
- Ensuring excellent customer service and quality delivery
- Manage staff responsible for event coordination activities.

4. Mock Ups :

SAP | User Name

Requests (42) | Request

Search

Conference Event 10th, May

Workshop 5th, May

Client Visit Meetings 7th, May

Annual Day Event 20th, May

Festive Event 15th, May

Workshop 5 May, 2015

Company: SAP LABS India PVT. LTD.
 Event Budget: 50,000 Rs
 Number of Attendees: 150
 Type Of Event: Workshop
 Time: 12:30 p.m. - 3:30 p.m. IST

Description:
 We would like to conduct a corporate workshop on 5th of May, 2015.
 Estimated number of guests are about

Approve | Reject

SAP | User Name

Planning Curve

Total Cost : 50000
 Profit Margin : 20%
 Net cost : 40000

Categories	Percentage Allocated	Calculated value
Venue	30 %	12000
Caterer	45 %	18000
Decoration	20 %	8000
Extras	5 %	2000

Save | Forward

SAP | User Name

Select Venue

Requested | Accepted | Declined

Approved PRs

Venue area	Capacity	Date	Rating	Value (per hour)
<input type="checkbox"/> Taj Conference Hall	500	06/19/214	★★★★☆	95.00 USD
<input type="checkbox"/> Marriott terrace space	1000	06/19/214	★★★★★	66.50 USD
<input type="checkbox"/> Marriott event hall	200	06/19/214	★★★★☆	99.00 USD
<input type="checkbox"/> KTPO field	5000	06/19/214	★★★★☆	66.50 USD
<input type="checkbox"/> Fortune conference hall	350	06/19/214	★★★★★	66.50 USD
<input type="checkbox"/> Fortune meeting room	75	06/19/214	★★★★☆	66.50 USD

Request