
Contract management at Steel Co.

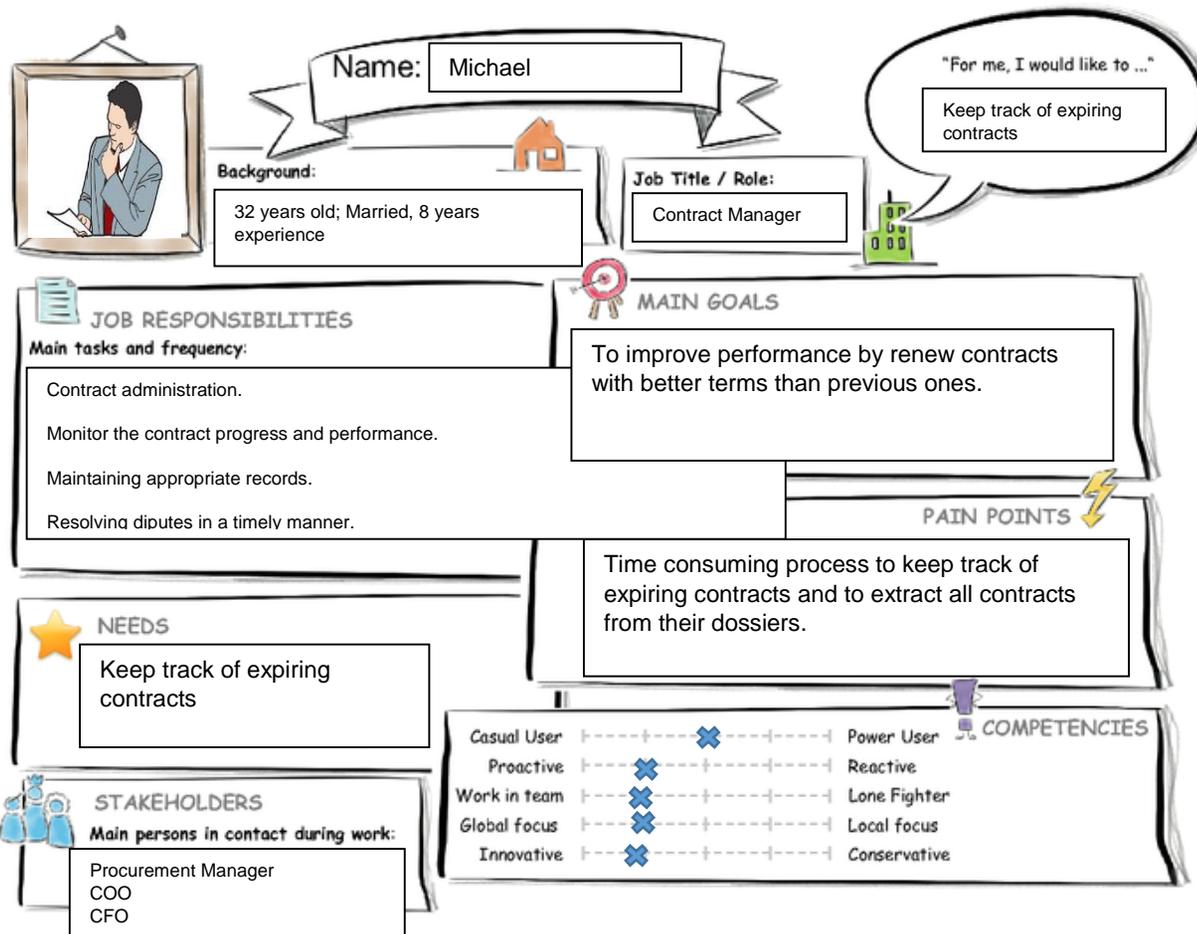
Michael, the contract manager of the company Steel Co. needs to keep track of all contracts signed with the suppliers. He needs to know 1 month prior to expiration date of each contract which contract will expire, and also detailed information about each contract. Michael needs an easy overview of the contract: Value of contract, % of completion, and other important information to be able to negotiate a better deal at the contract renewal. Also, prior to start negotiations with the suppliers, Michael needs to contact the Procurement Manager to see if he wishes to renew the contracts with the respective supplier.

Segmentation: This application suits all companies across all industries that keep a track of their contracts.

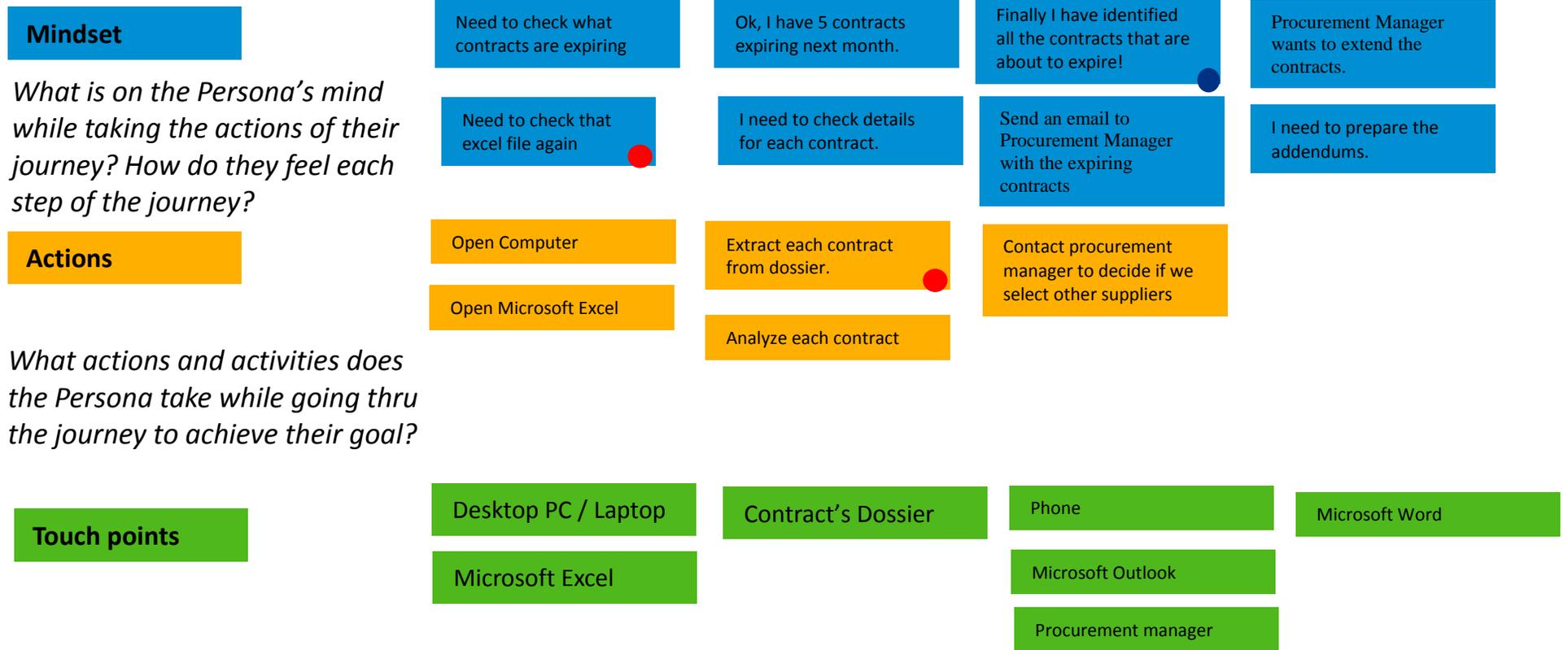
Targeting: Contract managers or the persons in charge to keep track of the contracts and need to know when they should start renegotiating a contract before expiry.

Positioning: The Fiori App will announce the number of contracts with date of expiration less than 1 month. At selection of a contract the app will provide relevant info about the contract: value of contract, value of purchases on that contract, % of completion, date of expiry.

Persona:



Current User Experience Journey



Point of View:

Michael, the Contract Manager needs a way to quickly find all contracts that have expiration date sooner than 1 month.

Mockup:

Page 1: Contracts Set

Search

Contract ID	Days Left	Supplier	Sign Date	Expiry Date	Contract Value	Purchased Value	% of Completion
Contract 1132	27 Days Left	Metallic Fabrication Ltd.	Aug 23, 2015	Apr 16, 2016	300000 USD	225000 USD	75.00
Contract 12AWB	28 Days Left						
Contract 156.A.35	30 Days Left						

Contract 1132

Contract 1132

Contract 12AWB

Contract 156.A.35

Supplier

Sign Date

Expiry Date

Contract Value

Purchased Value

% of Completion

Metallic Fabrication Ltd.

Aug 23, 2015

Apr 16, 2016

300000 USD

225000 USD

75.00

27 Days Left

28 Days Left

30 Days Left

Contract 1132

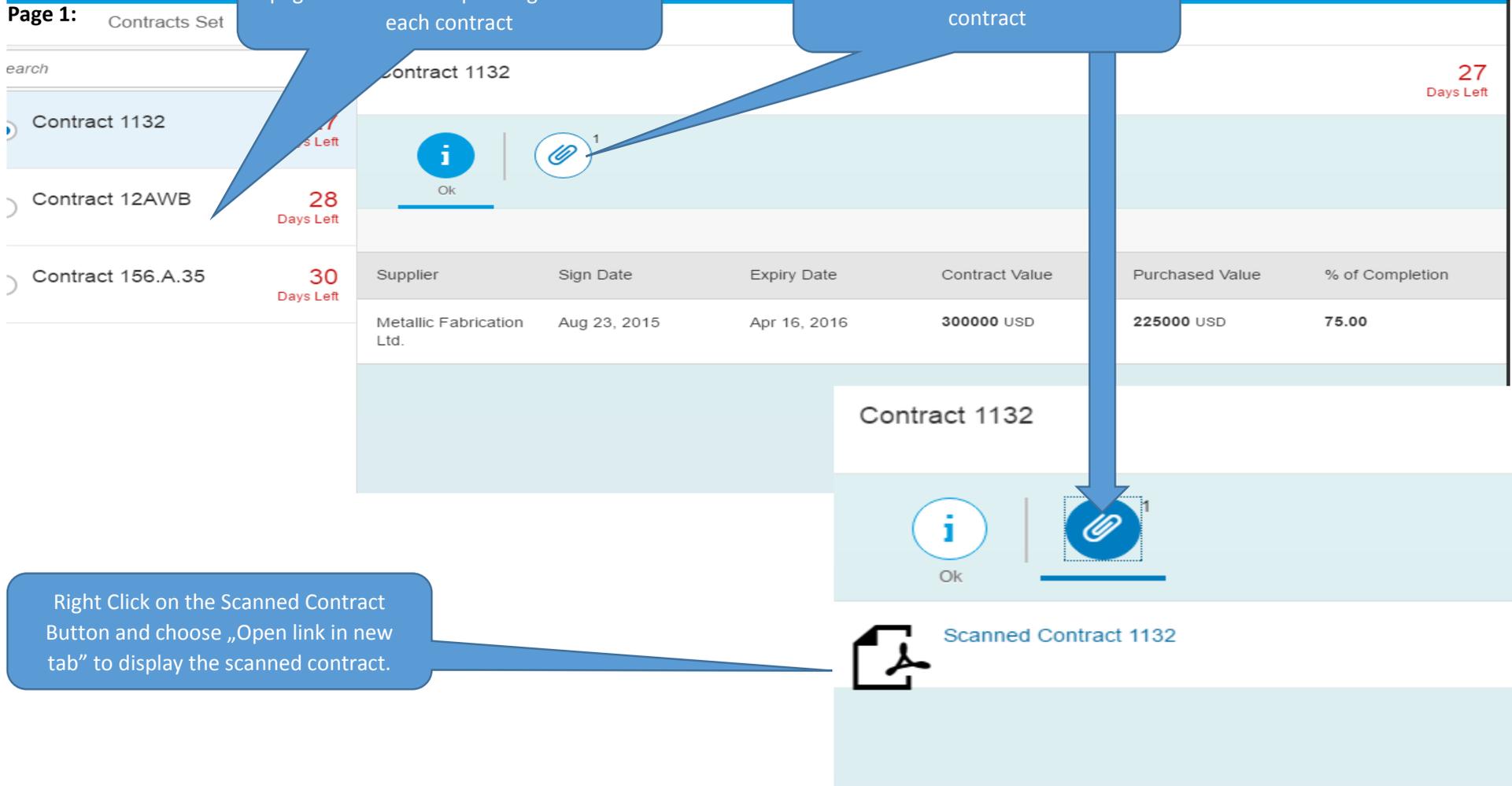
Contract 1132

Scanned Contract 1132

Click on any row will change the Details page with the corresponding details of each contract

Click on Attachments Tab will display the scanned version of each contract

Right Click on the Scanned Contract Button and choose „Open link in new tab” to display the scanned contract.



Note.: The right side of the screen (The number of Days Left and the last column - % of Completion is hidden in the study by the pane with Study Details).

Study link:

<https://standard.experiencesplash.com/home/projects/adce8ba3c12d54450bd8fb2d/research/participant/d1df025b6067f68a0bda049d>

Application at work:

The screenshot displays the SAP mobile application interface. On the left, a list of contracts is shown under the heading 'ContractsSet (3)'. The list includes 'Contract 1132' (27.00 Days left), 'Contract 12AWB' (28.00 Days left), and 'Contract 156.A.35' (30.00 Days left). On the right, the 'Contract details' screen for 'Contract 1132' is visible, showing a table with contract information and an 'Attachments' tab with one attachment.

Master section displays only contracts with less than 30 days remaining

Details section details of each contract: sign date, expiry date, contract value, etc.

Pressing Filter button will display only contracts with less or more than 30 days left until expiry

Pressing Attachements tab will display the attached scanned contract

Design Component 1: Changed the filter settings in i18n Properties file to adapt it to our needs. (Standard was 100 Measure instead of 30 Days Left as in our case)

Supplier	Sign Date	Expiry Date	Contract Value	Purchased Value	% of Completion
Metallic Fabrication Ltd.	Aug 23, 2015	May 17, 2016	300000 USD	225000 USD	75

Filter By

DaysLeft

Filter By: DaysLeft

- <30 Days Left
- >30 Days Left

OK Cancel

Detailed view:

Detailed view:
 At each contract selection in master detail section the „Contract details“ screen will change with the details of each contract.

Contract 1132 Details:

Supplier	Sign Date	Expiry Date	Contract Value	Purchased Value	% of Completion
Metallic Fabrication Ltd.	Aug 23, 2015	May 17, 2016	300000 USD	225000 USD	75

Contract 12AWB Details:

Supplier	Sign Date	Expiry Date	Contract Value	Purchased Value	% of Completion
Stuff & Things	Oct 23, 2015	May 18, 2016	100000 EUR	95000 EUR	95

Contract 156.A.35 Details:

Supplier	Sign Date	Expiry Date	Contract Value	Purchased Value	% of Completion
Supplier Name	Mar 20, 2015	May 20, 2016	75000 USD	60000 USD	80

Attachments tab:

The screenshots illustrate the SAP ContractsSet interface with the Attachments tab selected. Each screenshot shows a list of contracts on the left and a detailed view of a selected contract on the right. The Attachments tab is active, displaying a scanned PDF icon and a link to the scanned contract.

Design Component 2:
Inserted PDF Attachment Icon

Design Component 3:
Inserted Link Button to open the scanned contract.

Clicking on the hyperlink button will open the scanned version of the contract

The scanned contract will change accordingly with the contract selected in Master section

Contract ID	Days left
Contract 1132	27.00
Contract 12AWB	28.00
Contract 156.A.35	30.00

Check video on youtube for more information (1 minute): <https://youtu.be/6k3h5qW3O3U>